



# NAES says yes to Datacastle RED's security capabilities

NAES (formerly North American Energy Services), a subsidiary of a Japanese Fortune-500 conglomerate, is a thirty-year old company focused on providing comprehensive services to the power-generation industry. Headquartered in Issaquah, Washington, NAES has over 2000 employees, eight offices across North America, and is expanding into South America.

*"With Datacastle RED, we get a stronger security architecture and security elements that are not available even as options with our previous provider. And, we don't have end users calling in for glitches anymore."*

Ron McCormack, Head of IT at NAES.

## The situation

NAES had three main business and technology challenges to address:

- **Automate backup and security:** With a rapidly growing mobile workforce, administrators needed an easy-to-manage and scale backup and security solution requiring no end user intervention.
- **Reduce help desk calls:** The Iron Mountain Connected® system NAES had in place turned out to be a support headache, with end users frequently calling the NAES IS Service Desk
- **Meet regulatory compliance:** NAES, as a subsidiary of a leading Japanese company, needed a security software solution to assist in compliance with the Financial Instruments and Exchange Law, commonly known as J-SOX or the Japanese equivalent of the American Sarbanes-Oxley Act.

## The solution

Following an evaluation of the products available on the market, NAES selected Datacastle RED.

A key reason for this choice is Datacastle RED's continuous endpoint backup and remote data deletion features. These allow NAES' administrators to set a policy that says that if a machine hasn't connected to the network within X number of days, the system should run the Data Wipe cycle. The company has a full audit trail when the remote data deletion takes place. This is critical if a device containing confidential data is lost or stolen.

Because administrators know when the endpoints are clean, there is no need to do a data breach notification.

"That's huge – it's something we couldn't do with Absolute® Computrace®. Plus, Datacastle RED dovetails well with our Data Loss Prevention system," says Daren Brubaker, who runs Support at NAES.



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Datacastle RED is a hybrid cloud service for endpoint backup that allows enterprises to mitigate data loss and data breach while maximizing network and end user performance.

- **Hybrid cloud service:** Maximum deployment flexibility and scalability for large distributed organizations
- **Mitigate data loss/breach:** Unique enterprise-grade endpoint backup and security for the mobile workforce
- **Maximize network and end user performance:** Intelligent global usage of bandwidth for optimized end-user experiences

506 Second Avenue  
Suite 210  
Seattle, WA 98104  
Phone: 425-996-9684  
Sales@datacastlered.com

